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Planning for a Resilient Future:

Navigating Recruiting, Retention, and Churn in Today's Labor Market

Data-Driven Insights from Employ Quarterly Insights Report



DATA-DRIVEN INSIGHTS FROM EMPLOY

What We'll Cover

Recruiting and Retention – Two Sides of the Same Coin

How one affects the other and how they both play a key role in navigating a company's future success in today's labor market.

Labor Market Trends & Forecasts

The current and future state of the labor market, and ways to become more agile and flexible within the talent acquisition function as a result.

Planning for the Future

Processes and technologies that are most likely to help businesses successfully recruit and retain their best talent in 2023 & beyond.



Today's Panelists



Morgan Llewellyn, PhD Chief Data Scientist





Marcus Mossberger Future of Work Strategist



THE POWER OF INDUSTRY KNOWLEDGE

Hurray! Employees Are Happy

73%

73% of employees are satisfied in their current job.

Hurray! Employees Are Happy...and ready to leave

73% of employees are satisfied in their current job.

85% of employees are open to new opportunities.

Recruiting and Retention (Two Sides, One Coin)

- Recruiting Priorities
 - Candidate quality & quantity
 - Accelerated hiring process
 - Diverse talent pipeline
- Motivations Behind Churn (Besides Money)
 - Ability to work remotely: 45%
 - Career advancement: 52%
 - Fear of becoming unemployed: 34%
 - Better company culture: 28%



How Churn Trigger Impacts Job Search

		Job Search Frequency	
		Diligent	Sporadic
Number of Applies	High Volume	Trigger: Career Advancement 10% of Job Seekers	Trigger: Bad Day Appliers 25% of Job Seekers
	Selective	Trigger: Burnout 40% of Job Seekers	Trigger: Boredom & Burnout 25% of Job Seekers



THE POWER OF INDUSTRY KNOWLEDGE

Recruiting and Retention in 2023





Identify Your #1 Churn Trigger

Burnout, Boredom, "Bad Day", or Career Advancement



Target Burnout & Boredom

65% of job seekers are triggered by burnout and boredom. Position your recruitment strategy for why someone started to search.



Personalize Employee Experience

Identify and personalize advancement opportunities within your organization



Personalize Job Advertising

Identify and personalize automation opportunities within your ATS and CRM.

Labor Market Trends



Labor Market Forecasts

- 1. Some Industries Hit Harder by a Slowdown
 - Healthcare & Education (less so)
 - Leisure & Construction (more so)
- 2. Tech Will Bounce Back
- 3. Long-Term Outlook, Labor Demand Will **Exceed Supply**



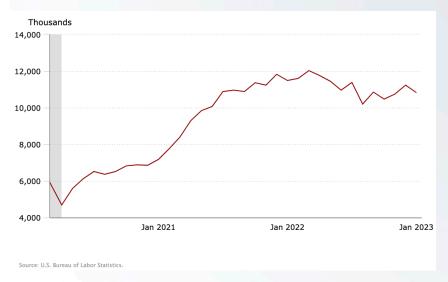
Price for unskilled labor will rise faster relative to labor prices as a whole.



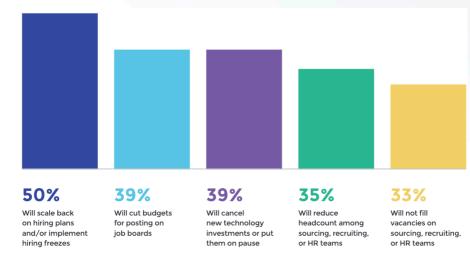
Short-Term, **Labor Market Trends**

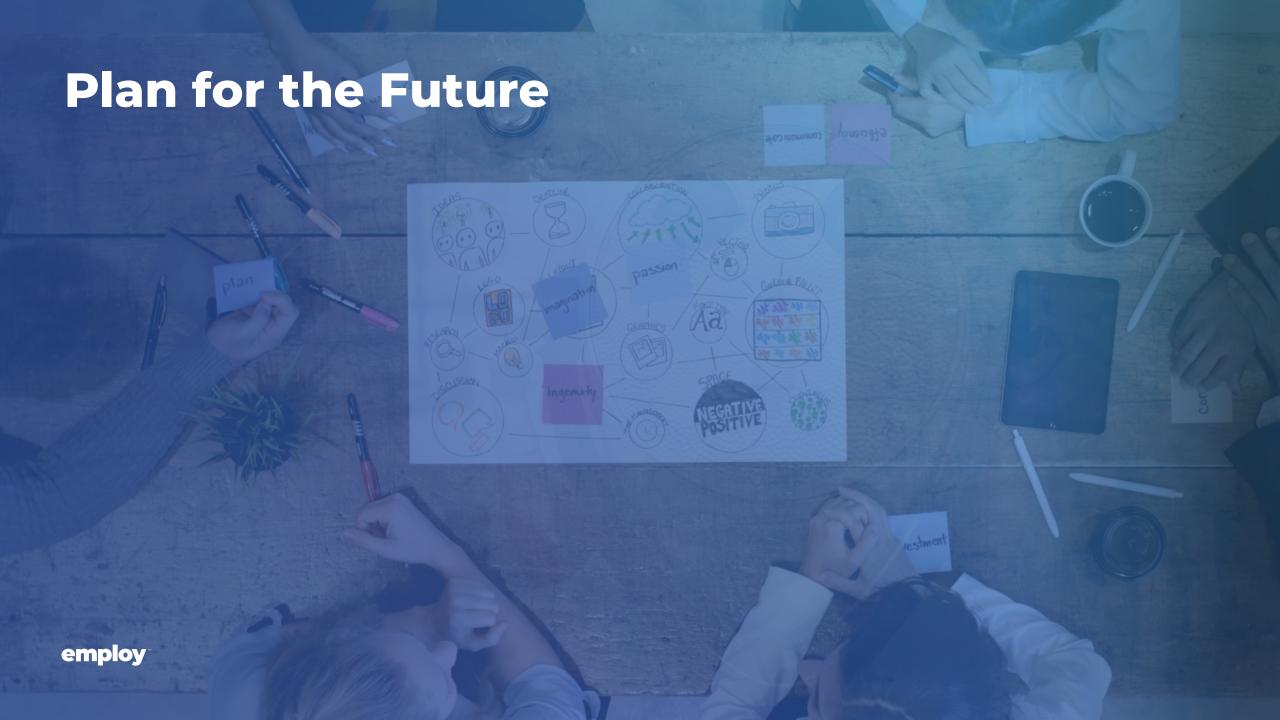
- Plateau in total job openings
- Deceleration in new job openings
- More applicants per job

Total US Open Jobs (seasonally adjusted)



Recession Fears & Impact on Recruiting





Planning for the Future

Keep scalability at the forefront of your strategy.

Address the Intersection of Economic Uncertainty and a Tight Labor Market

Focus on quality in retention & recruiting

- Ensure legal compliance
- Enable change agility
- Leverage Purpose-Built Recruitment & Retention Automation
 - AI in HR and Recruiting
 - Internal mobility





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Planning for a Resilient Future

Questions?

Explore today's data and more in **Employ's Quarterly Insights Report | Q1 2023**

